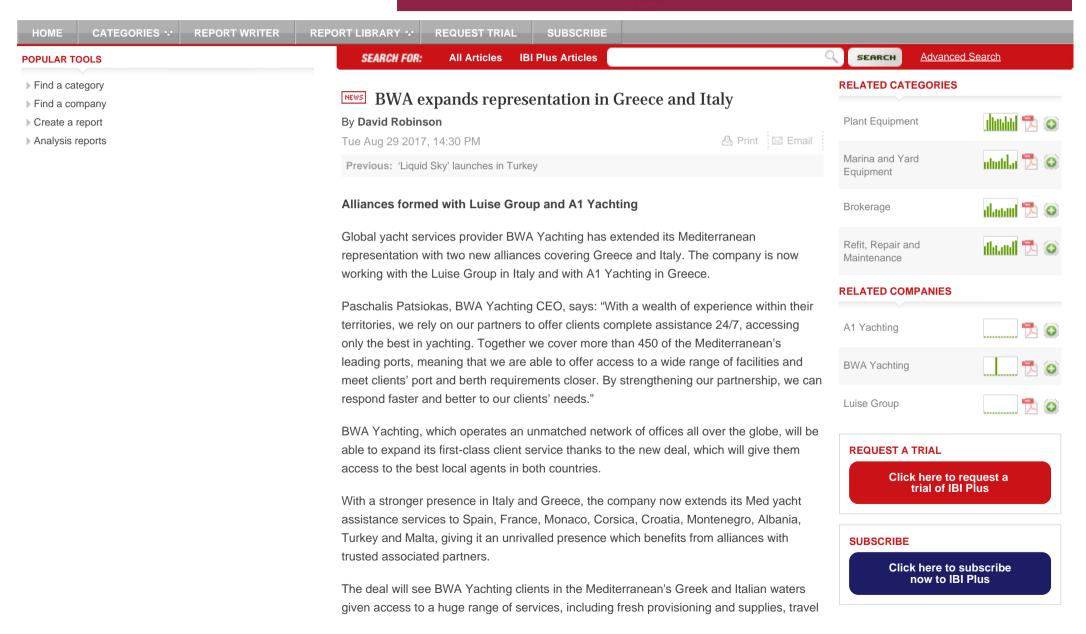


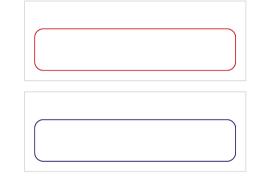
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and transportation, hotel and restaurant reservations, on-board entertainment, helicopter and jet rental, itinerary planning, VIP concierge services, exclusive excursions, tourism arrangements, technical services and support, cruising, customs and immigration procedures, berth reservations, banking transactions, freight handling, courier service and bunkering.

BWA Yachting's clients will benefit greatly from the capabilities of Luise Group, which covers all of the most prominent and exclusive ports in Italy, including on several Mediterranean islands. Luise Group, based in Naples but with a broad spread of offices, has a heritage in the yachting industry stretching back to 1847, making them an ideal synergistic partner for BWA Yachting. Their native knowledge is second to none, and they will reinforce BWA Yachting's services.

A1 Yachting is recognised as the largest agency of its kind in Greece, with experience stretching over two decades, and a presence on the ground which is spread over 10 offices, covering the core areas of Athens, Rhodes, Corfu and Mykonos. Clients will access the legal, practical and touristic local knowledge which is valued across the



industry, benefitting from the concierge, brokerage, charter, management, refit and repair, and yacht provisions supplied by A1 Yachting in the agreed areas.

All three firms involved in the new alliance – BWA Yachting, Luise Group and A1 Yachting – will have a joint presence at the forthcoming Monaco Yacht Show in September 2017.

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